STATE OF CALIFORNIA

DEPARTMENT OF CORRECTIONS AND REHABILITATION

PRISON INDUSTRY BOARD PUBLIC HEARING

MONDAY, MAY 13, 2013

GREEN VALLEY TRAINING CENTER

995 FOLSOM LAKE CROSSING

FOLSOM, CALIFORNIA

ORIGINAL

REPORTED BY:

ESTHER F. SCHWARTZ CSR NO. 1564

1	ATTENDEES
2	BOARD MEMBERS:
3	DARSHAN SINGH
4	ESTEBAN ALMANZA
5	RICK HILL
6	STAFF:
7	CHARLES L. PATTILLO, EXECUTIVE OFFICER
8	SCOTT WALKER
9	ERIC RESLOCK
10	DEVIN FONG
11	LEE DOREY
12	PAM CANTELMI
13	PHYLLIS GUARE
14	PUBLIC SPEAKERS:
15	KYLE GUTIERREZ
16	MICHAEL MOORE
17	BEN LEMCKE
18	PHIL VERMEULEN
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Sacramento, California MONDAY, MAY 13, 2013, 10:04 A.M.

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MEMBER SINGH: My name is Darshan Singh. I am going to be the Chairperson of this meeting. The time is 10:04 With me are the committee members Esteban Almanza and Warden Hill, Mr. Hill.

A reminder to the public, if you would like to testify today, please fill out the speaker form, and I think I already have those, and the secretary is there if you need any.

The California Prison Industry Authority is a self-supporting arm of the Department of Corrections and Rehabilitation that employs inmates in the production of goods and services that are sold only to governmental agencies.

This Board overseas CALPIA and is authorized to conduct public hearings under Penal Section 2808 (i). The purpose of this hearing is to receive testimony from organizations or individuals that may be affected by the item being presented today.

The following is a brief description of the procedures today. First, CALPIA staff will present the agenda item to the Board from which they are seeking approval or for which they are seeking

public input. Then the public will have the opportunity to come up to the podium to present their concerns.

When you come to the podium, please identify yourself and your affiliation. Be specific with regards to your concerns. You may provide us with written information if you have not done so. The committee members may ask you to clarify questions.

If you are a vendor, the following information would be helpful to the Prison Industry Board: The products and/or services sold by yours company to governmental agencies during the last three years; the dollar amount of the sales; the percentage of your company's total business which those sales represent; the purchasing agency; and the number of individuals employed and the number of ex-offenders employed.

This is the same information that was requested in public notice of the hearing.

Mr. Pattillo.

MR. PATTILLO: Thank you, Mr. Singh.

Mr. Chairman, Mr. Almanza, Warden Hill, my name is Charles Pattillo. I am the General Manager of the California Prison Industry. Today I am acting in my role as Executive Officer of the Prison

Industry Board, which I represent on your behalf.
With me is Assistant General Manager, Scott Walker
who is over the operations division.

Before we go any further, if I could ask the Board secretary read the legality statement.

MS. GUARE: Good morning. This is a legal hearing. The Prison Industry Board has met all of the requirements of Section 2808 (i) of the California Penal Code. At least ten days prior to the hearing, notification was posted on the California Prison Industry website and mailed to the following potential vendors located in the geographic area of the subject enterprises, persons who have requested notification of Prison Industry Board meetings, persons who have requested notification of public hearings, California legislators, California Central Labor Councils and the Executive Secretary-Treasurer of the California Labor Federation.

Thank you.

MR. PATTILLO: Thank you, Ms. Guare.

Today's hearing is to collect information regarding the Prison Industry Authority's proposal to increase the revenue limit for the sign shop that is located here at Folsom State Prison. One of the

Members should take into consideration is how this will impact the State of California, businesses and vendors in the State of California. For purposes of determining that, we ask that those testifying here speak to, if they are a California company, how much business they do in California and specifically those issues.

2.1

If there is no questions of me, I will turn this over to Scott Walker.

MR. WALKER: Good morning, Mr. Chair and Member Almanza. My name is Scott A. Walker, Assistant General Manager of the California Prison Industry Authority. I am here today to present proposed limit increase for the metal sign shop, located within Folsom State Prison. The California Prison Industry Authority is requesting a revenue limit increase of \$1.24 million from the current limit of 1.26 for a total of 2.5 million.

The metal sign shop located within Folsom
Prison has been in operation for more than 30 years.
The metal sign shop's primary customers are the
California Department of Parks and Recreation,
California Highway Patrol, the California Department
of Motor Vehicles, and the California Department of

Corrections and Rehabilitation.

The primary product produced by the metal sign shop is decals. Decals account for approximately 60 percent of the metal sign shop's revenue. The decals that the metal sign shop produces is off-highway vehicle stickers, CHP enforcement decals, and various decals for the Department of Parks and Recreation. The metal sign shop also produces numerous metal signs. The metal sign shop has the capability of producing both silk screen and die cut signage. The primary customer for the metal signs are the Department of Parks and Recreation and the California Department of Corrections and Rehabilitation. The metal sign shop also produces various banners, plaques and braille interpretive signs.

The metal sign shop revenues have increased gradually over the past ten years. The sign shop's projected revenue for fiscal year 2013-2014 is projected to meet \$1.3 million. This is approximately \$33,000 over current revenue limit. The metal sign shop has been at or near the current authorized revenue limit for the past four years. The increase is due primarily to an increased demand for decals. CALPIA expects that the demand for

decals as well as banners will continue to increase.

Additionally, CALPIA is preliminary in conversations with the Department of Transportation regarding signage for the Department. CALPIA and CalTrans are still assessing the viability of the CALPIA providing signage to CalTrans. If this collaboration proves viable, this will provide additional revenue for the metal signage shop.

Given the increased demand for decals and other products, it is projected that the metal sign shop would increase and our present product line will exceed its authorized limit without this revenue limit increase.

There are currently 28 offender assignments in the metal sign shop, and it is anticipated if this revenue increase is approved, an additional 10 offender assignments will be added to the metal sign shop. Offenders assigned to the metal sign shop are required to participate in the various skilled certification courses. Some of the certification courses offered are: the National Institute for Metal Signs, NIMS; Customer Service Specialist and Overton Forklift Certification, as well as certifications offered by the Printing Industry of American and Graphic Arts Technical Foundation.

Offenders are also eligible to receive internal certifications through CALPIA for demonstrating proficiency in various skills and knowledge related to decal and metal sign production. Additionally, offenders are required to participate and successfully complete a GED program if they do not possess a high school diploma or GED when entering the program. The metal sign shop has two permanent civil service staff, an Industrial Superintendent II and an Industrial Supervisor.

Impact to the private sector. There will be an increase in raw material purchased by the California Prison Authority metal sign shop if the revenue limit is authorized. The metal sign shop currently expends \$500,000 annually in raw materials and supplies, of which approximately \$350,000 or 71 percent are from California companies.

There could also be an effect to private sector companies within California if additional product produced by the metal sign shop were produced and provided to the State by private sector companies within California. CALPIA's research showed that the signage in the State of California generates an estimated \$1,000,000,000 revenues annually, and employs approxiamtely 2,500 workers.

With CALPIA's proposed revenue limit increase of 1.4 million, for a total revenue limit of \$2.5M, CALPIA's revenues would represent less than one-quarter of 1 percent of the signage market in the State of California.

I would be happy to answer any questions the panel may have.

MEMBER SINGH: Thank you, Mr. Walker.

MR. WALKER: Thank you.

MEMBER SINGH: The first speaker is Kyle Gutierrez. Please come to the podium.

MR. GUTIERREZ: Good morning, gentlemen. I am Kyle Gutierrrez with Safeway Sign Company. I am hear representing Mr. Troy Hill with the California Chapter of American Traffic Safety Services
Association. I'm going to read on his behalf his testimony.

On behalf of the California Chapter of the American Traffic Safety Services Association, Cal-ATSSA, I want to thank you for the opportunity to provide written testimony regarding increasing the statewide revenue limit for metal signs at Folsom State facility in California. Again, my name is Troy Hill, and I am the president of Cal-ATSSA as well as the vice president of operations for

Sterndahl Enterprises.

2.1

The American Traffic Safety Services
Association, an international trade association, is
located in Fredericksburg, Virginia. Since 1969,
ATSSA has represented companies and individuals in
the traffic control and roadway safety industry.
Over 1,600 ATSSA members provide the majority of
features, services and devices used to make our
nation's roadways safer. These include pavement
markings, road signs, work zone traffic control
devices, guardrail, and other roadside safety
features. ATSSA and Cal-ATSSA's core purpose is to
advance roadway safety.

The members of Cal-ATSSA are seriously concerned about this proposed increase to the revenue limit as it will adversely affect numerous small businesses and jobs in the State of California, including potentially nearly a dozen small businesses in the roadway safety infrastructure industry. If this proposal were to go into effect, there is a real chance that jobs could be lost in an economic era where unemployment is still high, especially in the construction industry.

According to the Bureau of Labor Statistics,

the nationwide unemployment rate for individuals who last worked in construction is currently over 13 percent. Nearly twice the national average of unemployment.

Looking at California in particular, although construction industry jobs have grown by 8 percent over the last 12 months, the overall unemployment rate for the State is at 9.4 percent as of March 2013, still remains higher than the national average. It is also important to note that this rate is the fourth highest in the nation.

As the testimony of some of our Cal-ATSSA members will show, the proposed increase will negatively impact the success and job creating impact of tax-paying California companies. Some of these potentially negatively affected companies are also women owned businesses or enterprises and disabled veteran business enterprises.

In addition, the Federal Highway

Administration has stated that convict produced

materials after July 1, 1991 are prohibited for use

on the Federal-aid highway system unless they are

either: Number one, produced by convicts who are on

parole, supervised release or probation from a

prison or; number two, produced in qualified prison

facilities with -- and the cumulative annual production amount of such materials for the use in federal-aid highway construction does not exceed the amount of such materials produced in such facility for use in federal highway construction during the 12-month period ending July 1, 1987. Granted, this is only applicable on federal-aid highways. However, it is important in this context to understand the position of the federal government with regard to highway construction projects.

2.4

In addition, the recent enactment of Moving
Ahead for Progress in the 21st Century Act clarified
language about this very issue. It clarifies that
this prohibition applies to all public highways not
classified as rural minor collectors or local roads.
FWHA continues to note that materials manufactured
by convict labor will not be given preferential
treatment and must be held to the same requirements
for federal-aid participation that are imposed upon
materials acquired from those other sources.

In short, even if the federal government's severe restrictions are set aside, increasing revenue limit for metal signs would harm local California businesses and jobs at a time when unemployment is still unacceptably high.

1	On behalf of Cal-ATSSA, I strongly urge you to
2	maintain current procedure and not to raise the
3	limit.
4	Thank you for your time. Thank you,
5	gentlemen.
6	MEMBER SINGH: I have a couple questions.
7	Does your company produce metal signs for this
8	state at this time?
9	MR. GUTIERREZ: My personal company,
10	Safeway Sign, does produce for the State of
11	California. However, Mr. Troy Hill
12	MEMBER SINGH: Do you have some figure what
13	part of what percentage of your business is in
14	metal?
15	MR. GUTIERREZ: That will be addressed by a
16	gentleman who will be up here next.
17	MEMBER SINGH: Okay. You have another
18	same company representative?
19	MR. GUTIERREZ: Yes.
20	MEMBER SINGH: Do you have any questions?
21	MEMBER ALMANZA: I have a question for
22	staff. Is PIA producing roadway signs for federal
23	highways right now?
24	MR. WALKER: No, no.
25	MEMBER ALMANZA: So discussion with

CalTrans? 1 MR. WALKER: Not for federal highway 2 3 projects. MEMBER ALMANZA: And the signs for Parks, 4 the increased orders from Parks, is that replacing 5 their current --MR. WALKER: Correct, correct. They have 7 just been a few years without ordering them, and 8 they had a backlog of signs. So we have an 9 increased order from them. 10 MEMBER ALMANZA: They are not canceling 11 orders with private business in order to do this? 12 MR. WALKER: Not that I know of. 13 MEMBER ALMANZA: Do you produce signs for 14 the Parks? 15 MR. GUTIERREZ: For the State of California 16 Parks and Recreation? I personally do not. I deal 17 with CalTrans. 18 MR. WALKER: If I can ask one clarifying 19 question. The association, is it more geared 20 towards construction or signage? 21 MR. GUTIERREZ: It's geared towards 22 construction of the industry of highway safety. 23 that would also include signs as well. So it is the 2.4

umbrella, whole gamut from everybody, traffic

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control to manufacturing of signs, to manufacturing of barricades, K barrels.

MR. WALKER: Thank you.

MEMBER SINGH: Mr. Hill.

WARDEN HILL: No question.

MEMBER SINGH: Next is Michael Moore,

Safeway Sign Company.

MR. MOORE: Good morning. I am Mike Moore, the president of Safeway Sign Company. Safeway Sign Company has been in business since 1948, before the Department of Transportation really started. We are making metal signs since that time. Primarily in small street sign market, before there was even reflective materials.

We employ 48 people, and we do not employ any ex-offenders at this time. For decades we have sold reflective, non-reflective metal highway signs, sign hardware, aluminum signs, blanks and other signs related to material for the highway traffic industry. To many government agencies, both federal, state and local.

The question, metal signs, question mark on that, because it really encompasses a lot of area. Somewhat vague. A metal sign could be a huge sign in front of a shopping mall, so to speak. We think

that when PIA refers to metal signs, it really is referring to the highway and traffic sign market. And at this time California has been our primary marketplace for all of this time.

The number that I've heard around is more than \$1,000,000,000 sign market. And that might be so with every single sign in California from electric to glass, wood, metal, so forth. But in reality with regards to highway traffic signs, that's maybe around 20-, \$25,000,000 market.

So with the 2.5 million that you are seeking, it would be 10 to 15 percent of the California marketplace, which is a huge number. Eighty percent of the sales in California, of our sales, about 80 percent are to government agencies, which is our largest customer. And we understand that the PIA wants to increase and have a larger percentage of the CalTrans work, which is some of our primary business. That is a huge amount of our business.

We don't feel that it's right to take away the revenues from our current business of 48 employees. We'd probably have to lay off 10 to 15 employees here in the state and which would increase yours by ten so pretty much in the same ballpark.

In addition, the metal highway signage

business is small compared to many other industries 1 out there. So, really, in the past 40 years that I 2 have been dealing with this -- this is my third or 3 fourth hearing. We really question why the prisons 4 and PIA is constantly wanting to seek this type of 5 work in this type of small industry. It is a very 6 small, unique industry. The two main material costs 7 in the highway sign market is aluminum based and 8 reflective materials. And these two components make 9 up about 70 to 80 percent of the selling price. 10 Very competitive market place. There isn't a lot of 11 room, and there isn't a lot of extra room for 12 overhead and margins. So those two components are 13 very, very high. 14 So at this time I really want to say Safeway 15 Sign Company is against this proposed increase by 16 the CALPIA prison sign shop. It would really affect 17 us and take 25 to 30 percent of our business and 18 workforce. This is a huge impact on our company. 19 Thank you very much for the opportunity to 20 21 speak. MEMBER SINGH: You said 25 to 30 percent of 22 your employees work on metal, metal signs? 23

MR. MOORE: Metal signs, which is our

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primary business.

1	MEMBER SINGH: What percentage of your
2	business do these sales represent? What percentage
3	of the total sales?
4	MR. MOORE: About 80 percent.
5	MEMBER SINGH: Eighty percent?
6	MR. MOORE: Eighty percent.
7	MEMBER SINGH: Does your company produce
8	decals for the State of California?
9	MR. MOORE: Very, very few. I don't
10	consider decals metal signs. We do some, but it
11	isn't it's not where the focus of the sales comes
12	from.
13	MEMBER SINGH: Thank you, thank you.
14	Mr. Almanza.
15	MEMBER ALMANZA: No, I'm good.
16	MEMBER SINGH: Mr. Hill.
17	Mr. Walker.
18	MR. WALKER: One clarifying question. You
19	testified at several hearings?.
20	MR. MOORE: Well, through the past 35
21	years.
22	MR. WALKER: We haven't had a public
23	hearing for this in nine years, so it wasn't PIA.
24	MR. MOORE: It was other prisons, looking
25	at prison sign shops before related to the

California prison, not PIA but corrections.

MEMBER SINGH: Thank you.

MR. MOORE: Thank you, gentlemen.

MEMBER SINGH: Ben Lemcke.

MR. LEMCKE: Lemcke. Good morning. Thank you very much for allowing me to read the testimony on behalf of Zumar Industries. I am Ben Lemcke, president and CEO of Zumar Industries.

Zumar Industries is a third generation, privately owned business located in Santa Fe Springs, California. Over 65 years ago our business was founded and sustained by city, county and state government in traffic sign sales. Zumar has held state contracts for 40-plus years and maintains sales with over 150 cities and counties throughout the state. We currently hold the large ground mounted, overhead guidance sign contract.

Although Zumar sells other products which are signs and hardware, the core manufactured items are traffic signs, making up more than 50 percent of our total revenue. Zumar Industries employees 75 and a hundred people, depending on time. We're responsible for those workers and family members for a good wage and safe environment for work every day. Zumar and other manufacturers throughout the State

of California have survived a very rough business climate over the past five years. We are just starting to hire again and grow our business.

I don't need to explain to you how healthy businesses contribute to state services, but I will tell you Zumar Industries pays a tremendous amount of taxes. The impact of this increase of revenue limit will be detrimental to our business. As a business owner, I would not expand or grow the company. In fact, I would contemplate cutting our workforce. The companies we purchase supplies from would be hurt, and the freight carriers we move product with would see revenue decrease.

In all, your decision is going to affect thousands of families. Ultimately, you are taking away from the people of this state what they value most, a job, so that they may take care of their family and be a valued member of the community. I would strongly request that you do not increase the revenue limit for metal signage at Folsom State Prison.

Thank you.

MEMBER SINGH: So your company -- I have a couple questions. You make metal signs?

MR. LEMCKE: Yes.

1	MEMBER SINGH: The percentage of your
2	business?
3	MR. LEMCKE: Fifty to 60.
4	MEMBER SINGH: How many employees do you
5	have?
6	MR. LEMCKE: Seventy-five. It can go up
7	depending on
8	MEMBER SINGH: And you produce decals?
9	MR. LEMCKE: Some, yes.
10	MEMBER SINGH: Some. What does that mean?
11	Can you explain?
12	MR. LEMCKE: Not very many.
13	MEMBER SINGH: Do you supply any
14	MR. LEMCKE: Yes. I can't put a number on
15	it, but it's not a lot. We do produce some.
16	MEMBER SINGH: What percentage of the
17	business is decals?
18	MR. LEMCKE: Very small. Less than 1
19	percent.
20	MEMBER SINGH: Less 1 percent?
21	MR. LEMCKE: Less than 1 percent.
22	MEMBER SINGH: Thank you.
23	Mr. Almanza.
24	MEMBER ALMANZA: I have a question for
25	staff. So does the requested increase of about 1.3

million, how much of that do you anticipate would be traffic signs?

MR. WALKER: Very little, if any. We are looking at this and exploring this with CalTrans. We had conversations, but it doesn't look real promising. Both of that revenue -- I don't have the exact number. The bulk - 90, 95 percent - would not come from traffic and roadway signs. It is a very intense market, as we can see. And certainly that is not our focus to go in that direction. We probably overstated in the documents saying 600,000. That was just the universe of what the potential was out there.

On further review, that number is going to be much, much smaller if we even go down that road. So that 90 or 95 percent is in decals, banners, plaques, braille interpretive signs, et cetera, et cetera. Traffic road signs are a whole other program.

MEMBER ALMANZA: For the Parks?

MR. WALKER: We do most of the parks and have been for as long as I've been around, 27 years. That's certainly one of our core competencies.

There is a good relationship between us and parks.

We will continue to do the one for Parks and

Recreation 1 MR. PATTILLO: We are hoping that they find 2 3 some cash this year. MEMBER ALMANZA: So 1.3 million, the 10 4 percent, ended up being some form of traffic or 5 highway signs. We are talking about a hundred 6 thousand or so? MR. PATTILLO: We are talking about the 8 specific signs. 9 If I can get a clarified question, maybe I can 10 Fifty percent of your business is signs? 11 answer. MR. LEMCKE: Yes. 12 MR. PATTILLO: Of that 50 percent, how much 13 of that is overhead signage, which is your 14 specialty? 15 MR. LEMCKE: Probably 10 to 15 percent. 16 MR. PATTILLO: Is overhead signs not your 17 primary market? 18 MR. LEMCKE: No. 19 MR. PATTILLO: The rest of it is city and 20 21 county? MR. LEMCKE: Yes. 22 MR. PATTILLO: How much of your state 23 business is actual non-overhead signs? 24 MR. LEMCKE: Ten percent. 25

MR. PATTILLO: So we're talking about 10 1 percent out there is probably the volume of what he's got there. And you're about, annually, about 3 \$15,000,000 a year? 4 MR. LEMCKE: Less than that. 5 MR. PATTILLO: I have a couple other 6 questions if you are done. 7 Mr. Hill, I'm sorry. 8 WARDEN HILL: No. 9 MR. PATTILLO: Couple more questions. 10 MEMBER SINGH: Yes. 11 MR. PATTILLO: Are you a California company 12 or Washington company? Your paperwork comes back 13 that you are registered in Washington. 14 MR. LEMCKE: We're incorporated in 15 Washington and owned by Washington. 16 MR. PATTILLO: Doesn't say you're a 17 subsidiary of Washington. You're a subsidiary of a 18 Washington company? 19 MR. LEMCKE: Yes. 20 MR. PATTILLO: It's not showing up that 21 that is the case. 22 That is all I have. 23 MEMBER SINGH: You are incorporated in 24 Washington? Where is your headquarters?

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MR. LEMCKE: Washington. 1 MEMBER SINGH: What is the percentage of 2 your employees that work in California? 3 MR. LEMCKE: Fifty. 4 MEMBER SINGH: Fifty percent? 5 MR. LEMCKE: Yes. 6 MEMBER SINGH: What location is that? 7 MR. LEMCKE: Santa Fe Springs, 8 California. 9 MEMBER SINGH: Okay. Thank you. 10 I have -- next one is Phil Vermeulen. 11 MR. VERMEULEN: Good morning. Phil 12 Vermeulen. I represent the Flasher Barricade 13 Association of California. I have approximately 45 14 members here in California. 15 Unfortunately, I just received this notice on 16 Thursday. Sent a letter out to my membership asking 17 -- because I have many members that do produce 18 signs, including Zumar, which has testified. I 19 don't have any details today to provide you today in 20 terms of what kind of impact this would be. 21 Obviously, with that quick turnaround my pledge to 22 you is to push this week. Get that information to. 23 And I will provide it in a written statement. 24

I wish I had more to offer, but, as I said,

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unfortunately, I just got the notice on Thursday.
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   So it is kind of an emergency sent out to the
2
   membership, and I didn't hear back yet. I apologize
3
   for that.
4
             MEMBER SINGH: How many members do you
5
   represent?
6
            MR. VERMEULEN: About 45 throughout the
7
   State of California.
8
             MEMBER SINGH: In the State of California?
9
            MR. VERMEULEN: Correct.
10
             MEMBER SINGH: We are going to have a board
11
   meeting on June 21st, Friday. Can your members
12
   come?
13
             MR. VERMEULEN: Absolutely.
14
             MEMBER SINGH: We would like to hear from
15
   them.
16
             MR. VERMEULEN: Thank you. This will be
17
   here, the meeting?
18
             MEMBER SINGH: Yes. Friday at 10:00.
19
             MR. VERMEULEN: Excellent.
20
             MEMBER SINGH: You can answer all our
21
   questions then.
22
             MR. VERMEULEN: Unfortunately, this is the
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   blind leading the blind here. I wish I had a little
2.4
   more to offer, but I don't because of quick
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turnaround. So, as I say, my plan is that I will 1 get that to you. 2 MEMBER SINGH: Please notify everybody. 3 MR. VERMEULEN: Absolutely. Thank you very 4 much. 5 MEMBER SINGH: Anybody who has not filled 6 out this form, but wants to speak at this time? 7 Anybody? 8 Okay. 9 So thank you. Thank you very much for your 10 presentation and the testimony received today will 11 be considered by the full Prison Industry Board at 12 our next meeting on Friday, June 21st, 2013, at 13 10:00 at the same location. 14 And so thank you very much. 15 Is there a motion to adjourn? 16 MEMBER ALMANZA: Move adjournment. 17 WARDEN HILL: Second. 18 (Public hearing concluded at 10:37 a.m.) 19 ---000---20 21 22 23 24 25

REPORTER'S CERTIFICATE 1 2 3 STATE OF CALIFORNIA 4 SS. COUNTY OF SACRAMENTO 5 6 7 I, ESTHER F. SCHWARTZ, certify that I was the 8 official Court Reporter for the proceedings named 9 herein, and that as such reporter, I reported in 10 verbatim shorthand writing those proceedings; 11 That I thereafter caused my shorthand writing 12 to be reduced to printed format, and the pages 13 numbered 3 through 28 herein constitute a complete, 14 true and correct record of the proceedings. 15 16 IN WITNESS WHEREOF, I have subscribed this 17 certificate at Sacramento, California, on this 6th 18 day of June, 2013. 19 20 21 22 23 SCHWARTZ ESTHER F. 1/564 CSR NO. 24 25